(A Component Unit of the City of Camden, State of New Jersey)

FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

December 31, 2018

(A Component Unit of the City of Camden, State of New Jersey)

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INDEPENDENT AUDITORS' REPORT



INDEPENDENT AUDITORS' REPORT

To the Commissioners of City of Camden Redevelopment Agency (A Component Unit of the City of Camden, State of New Jersey)

Report on the Financial Statements

We have audited the accompanying financial statements of the City of Camden Redevelopment Agency (the "Agency") (a Component Unit of the City of Camden, State of New Jersey) as of and for the years ended December 31, 2018 and 2017, and the related notes to financial statements, which comprise the Agency's basic financial statements, as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and audit requirements prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

Auditors' Responsibility (Continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Agency as of December 31, 2018 and 2017, and the changes in financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages four through twelve and schedules of proportionate share of net pension liability and contributions on page 27 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that comprise the Agency's basic financial statements. The accompanying schedule of expenditures of state financial assistance is presented for purposes of additional analysis as required by the Single Audit Act and Subpart F of Title 2 U.S. Code of Federal Regulations ("CFR") Part 200, *Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards* ("Uniform Guidance"), and State of New Jersey, Circular Letter 15-08-OMB, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid* ("Circular Letter 15-08-OMB") and is not a required part of the basic financial statements.

The schedule of expenditures of state financial assistance is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of state financial assistance is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

INDEPENDENT AUDITORS' REPORT (CONTINUED)

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 29, 2019, on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control over financial reporting and compliance.

Mercadien, P.C. Certified Public Accauntants

August 29, 2019

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

(A Component Unit of the City of Camden, State of New Jersey)

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

Introduction

The City of Camden Redevelopment Agency (the "Agency"), A Component Unit of the City of Camden, State of New Jersey, presents the accompanying annual financial report in accordance with Governmental Accounting Standards Board No. 34 Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments, hereinafter referred to as GASB 34, and related standards.

Responsibility and Control

The Agency retained Mercadien, P.C., Certified Public Accountants, to prepare an independent audit of the financial statements for the years ended December 31, 2018 and 2017.

The Agency is responsible for furnishing financial statements and pertinent data for the auditors' review and analysis.

In management's opinion, the financial statements represent, in all material respects, the financial position, and results of operations and cash flows of the Agency as of and for the years ended December 31, 2018 and 2017, in conformity with accounting principles generally accepted in the United States of America.

Mission

The Agency seizes the opportunity to move Camden Forward with land use development and investments that generate social and economic benefits for Camden's residential, institutional and commercial communities.

Summary of Agency and Business

The Agency, established by ordinance of the Council of the City on August 27, 1987, is the redevelopment entity for the City of Camden. It is charged with the redevelopment of blighted areas and areas in danger of becoming blighted.

Examples of the types of projects undertaken by the Agency include: rehabilitation of historic buildings, renovation of public facilities, developing for sale and rental housing (new construction and rehabilitation), school construction projects, park and recreation facilities, commercial and institutional facilities and brownfield remediation.

Accomplishments

Neighborhood Stabilization Program II Grants

U.S. Department of Housing and Urban Development - \$11.9 million for the Neighborhood Stabilization Program II (NSP2) in seven census tracts: North Camden, Cooper/Lanning a, Gateway, Marlton, Stockton and Rosedale, with the following eligible activities: acquisition, new construction, rehabilitation, demolition, land banking of properties for future redevelopment, and vacant lot stabilization. The Agency met the congressional mandate for spending down of 100% of the NSP2 award by February of 2013. Beyond the aforementioned activities, job creation and the creation of a Real Estate Asset Management Program (RAMP) is one of the results. A loan program was created with approximately one-third of the \$11.9 award, thus creating funding in the out years for further redevelopment work following NSP2 guidelines. Also, a Mentoring Program was created that gave a paid work experience in the construction trades for City of Camden (the "City") residents who had completed a certification course in the City of Camden Housing Authority's YouthBuild Training Program, funded by the ARRA grant. The Agency uses program income from ARRA to further planning activities for future housing development and community development and maintaining land banked properties for future redevelopment.

(A Component Unit of the City of Camden, State of New Jersey)

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

Comprehensive Economic Development Strategy ("CEDS")

The Agency is coordinating with the City on strategic execution of projects in the eight economic development districts reflected in the CEDS; namely, Downtown, North Camden, Cramer Hill/ East Camden, Admiral Wilson, Centerville/ Morgan Village/ Fairview, Liberty Park/ Parkside/ Whitman Park, Cooper Plaza/ Lanning Square/ Bergen Square and Waterfront South. The Agency continues identifying redevelopment opportunities directed by the City's Master Plan, CEDS, Redevelopment Plans and Neighborhood Plans, where they exist.

Management of Brownfield Program (City-wide)

The Agency continued to manage the City's Brownfield Program under a shared services agreement with the City. Among the terms are: supervising professional services contracting for environmental investigation and remediation, and applying for and administering federal and state grants.

Based upon a strategic plan funded with a U.S. Environmental Protection Agency ("EPA") Technical Assistance grant (through the New Jersey Institute of Technology), the Agency aligns its Brownfield Development Areas, certified by the New Jersey Department of Environmental Protection, for addressing environmental investigation and remediation for two neighborhoods: North Camden and Cramer Hill. The CRA currently manages 45 grants for environmental assessment and remediation from the US Environmental Protection Agency and the New Jersey Department of Environmental Protection, totaling approximately \$37.8 million, which assist in the implementation of the Brownfield Coordination Strategy. With these funds, the CRA undertakes environmental investigations in targeted redevelopment areas. In particular, the EPA-funded environmental investigations inform and enhance the planning efforts underway in the Mt. Ephraim Transformation Plan area. In addition, the CRA has also received a grant of approximately \$1,000,000 from EPA to capitalize a Brownfields Revolving Loan Fund. The CRA is currently marketing this innovative approach to provide affordable financing to businesses and non-profits to conduct environmental cleanup activities in connection with redevelopment.

Real Estate Asset Management Program (RAMP)

RAMP is a web-based customer service driven system for the redevelopment of Agency owned property that results in access and transparency of information for residents and businesses. One of the great achievements funded by the NSP2 grant is the development of RAMP. The disposition of properties in the RAMP inventory also provides revenue. The program allows the Agency to make huge strides in targeting and planning for specific development within established redevelopment and non-redevelopment areas.

Redevelopment Study and Plans

The Agency assists the City Department of Planning and Development in its planning priorities by acting as a pass-through for funding from the Economic Recovery Board for planning consultant services. The Agency is authorized by the governing body of the City of Camden to implement the redevelopment plan, including designating and entering into contracts with redevelopers for any construction or other work forming a part of an adopted redevelopment plan (N.J.S.A. 40A: 12A-4(c)).

(A Component Unit of the City of Camden, State of New Jersey)

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

Specific Site Redevelopment Activities

- Campbell Soup Redevelopment of International Headquarters and Office Park (Gateway Neighborhood) Having completed its \$100 million plus World Headquarters expansion for which the Agency assembled land and managed the Brownfield coordination, the Agency continues to monitor the Master Redevelopment Agreement and the coordination of Brownfield work. The Campbell's Gateway Office Park entered a new and exciting phase in 2014 with the designation by CRA of Brandywine Realty Trust as a Sub-Redeveloper. Brandywine constructed Subaru of North America's 250,000 square foot Headquarters and 70,000 square feet Training Facility on the site of the former Sears Building. The project will relocate jobs to Camden. The project was completed in late 2018.
- Catto School Demonstration with Stockton Park (Dudley Neighborhood) Both the school
 and park are open. The construction work for the \$70 million grant from the New Jersey School
 Development Authority has been completed, with oversight of the park turned over to the City's
 management. The Agency continues its work with the New Jersey School Development Authority
 to close out the grant.
- Central Waterfront Parking The Agency acts as the City's agent for the acquisition and land assemblage of properties through eminent domain, providing more than 1,200 temporary overflow parking spaces utilized by the Susquehanna Center for its concert series. The City of Camden Parking Authority maintains and enforces the parking in that area. With the settlement reached in the condemnation action with the prior property owners, the City realized more than \$400,000 in back taxes. This gives the City the ability to negotiate for additional funds for the additional parking spaces. In 2017, the Agency acquired six properties required to meet the temporary overflow parking space requirement set by the BB&T Pavilion. In 2018, the Agency identified an additional seven properties to acquire for additional parking spaces and use of remaining grant funds.
- Cooper/Lanning Redevelopment The Agency in coordination with the City of Camden's anchor education and medical institutions (EDs and MEDs), community residents, and consultants together issued a Request for Proposal for the redevelopment of approximately 400 parcels of land into housing, businesses and open space. The Agency has shifted its approach to one that is project-based for multifamily and single family residential developments for the Cooper/Lanning and Downtown redevelopment areas. The preparation of a comprehensive and integrated housing plan responding to current market conditions also is under development. In furtherance of its project-based approach, the Agency acquired several privately-owned properties and completed the relocation of tenants to complete the land assembly for a signature project. In addition, the Agency continued to assemble land for redevelopment by the EDs and MEDs. Notably, the Agency in 2017, assembled sites along Broadway for development of a 10,000 square-foot retail and office building directly across the street from the medical school.
- Family Dollar-7th & Linden Streets During 2015, the CRA completed the sale of the 7th & Linden Streets site to Boos States Development, LLC for the development of a 10,000 square-foot Family Dollar Store. With all approvals in place, construction began immediately. The opening of the store culminated a nearly 25 year effort to bring retail services to North Camden. This project completed construction in 2017. The second phase includes a fast food restaurant that is currently under construction.

(A Component Unit of the City of Camden, State of New Jersey)

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

Specific Site Redevelopment Activities (Continued)

- Harrison Avenue Landfill Redevelopment With the opening of the Kroc Center on a 25 acre portion of the Harrison Avenue Landfill, the CRA has turned its attention to the remediation and redevelopment of the remaining 60 acres "Balance of the Harrison Avenue Landfill". The CRA is working closely with the New Jersey Department of Environmental Protection (DEP) Office of Natural Resource Restoration (ONRR) on development of a river-front park that will serve as a regional recreation destination. The park will include restored wetlands, wildlife habitat and riverbank, a fishing pond, community gardens, extensive walking trails, an amphitheater and viewing areas with vistas of the Delaware River and Philadelphia Skyline. The total project cost is estimated at \$28 million. In 2013 the CRA received 3 EPA Cleanup Grants for Harrison Avenue Landfill and in 2014 the CRA was awarded 3 more grants and in 2015 an additional grant bringing the EPA commitment to \$1.4 million. With this commitment on the Federal level, the CRA was able to leverage an additional \$6.7 million from the New Jersey Hazardous Discharge Site Remediation Fund (HDSRF). Park construction is now underway.
- Holtec During 2014 the CRA and City entered into negotiations with South Jersey Port
 Corporation (SJPC) for the purchase by the SJPC of over 150 lots from the City and CRA in the
 long-vacant Terraces project area. SJPC bought the property from the Agency and is renting the
 land to Holtec, manufacturer of, among other things, nuclear-power equipment and containers.
 Over the next 5 years, Holtec is slated to employ up to 4,000 people.
- Liberty Property Trust Camden Waterfront Philadelphia–based Liberty Property Trust began
 developing the 16 acre parcel stretching along the Camden Waterfront from the Benjamin Franklin
 Bridge to the Adventure Aquarium. The estimated \$1.0 billion dollar mixed use project will
 include office space, residential, entertainment and a hotel. The project, the largest in Camden
 history, is being made possible by the "Grow New Jersey" tax incentive program. The CRA is
 involved in the development through its ownership of 3 key parcels in the development footprint.
- Mastery Cramer Hill Renaissance School The CRA completed the sale of a four acre former
 industrial site located at the corner of River and State Streets to an affiliate of the highly respected
 Mastery Charter Foundation for the development of an 85,000 square foot renaissance school.
 The site has been vacant for several decades and in addition to bringing quality educational
 opportunities and positive community activity to the Cramer Hill Neighborhood, the project will
 address the long standing environmental contamination of the site. The project was completed in
 2017.
- Neighborhood Stabilization Program II (NSP2) Phase II As mentioned above, seven neighborhoods received the redevelopment benefit resulting from activities: acquisition, new construction, rehabilitation, demolition, land banking properties for future redevelopment, and greening of vacant lots. Phase II focuses on the Cooper/Lanning redevelopment area, supporting the development initiatives of the Education and Medical institutions ("EDs and MEDs") and the Gateway and North Camden redevelopment areas.

(A Component Unit of the City of Camden, State of New Jersey)

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

Specific Site Redevelopment Activities (Continued)

- The Pierre Building The Agency issued a Request for Proposals, and a redeveloper has been designated. This long term vacant building, financed under the Employment Opportunities Act of 2013 (EOA) by the NJ Economic Development Authority and by the NJ Housing & Mortgage Finance Agency underwent major rehabilitation starting in 2016. The rehabilitation of the Pierre, a circa 1919 National-Register listed building, will transform this vacant structure into 32 high quality market-rate and affordable rental apartment units. This is one of the remaining historic buildings on Cooper Street to be preserved and renovated and is only one of four residential developments awarded EOA tax credit financing. The redeveloper closed on the project's financing in 2017 and construction is underway.
- Rowan University/Rutgers University-Camden Joint Board of Governor's Health Sciences Complex In 2016, the Rowan/Rutgers Joint Board continued to assemble properties in the Lanning Square neighborhood for construction of a new \$76 million health sciences complex, covering a city block. The process to acquire land within Block 181 for the project site was initiated by the Agency. The Agency, having acquired almost 60% of the site, conveyed the properties that had been assembled to the Joint Board. Construction began in 2017. When complete, this health sciences complex will complete the EDs and MEDs connection to the Downtown District and house an array of collaborative programs in the health sciences for students from both Rowan and Rutgers universities.

Rowan/Rutgers Joint Board embarked on a Phase 2 acquisition strategy in the Cooper/Lanning Square neighborhood, acquiring and relocating businesses along the Broadway corridor and properties located within those blocks directly adjacent to the site for the health sciences complex. The Agency, as a partner in 2018, assembled several sites to further expand the University's institutional uses related to the health sciences complex and redevelopment of the Broadway business corridor.

Financial Analysis

				2017 to	2018
	<u>2018</u>	2017	<u>2016</u>	\$ Change	% Change
Total Assets	\$ 13,829,959	\$ 14,047,033	\$ 17,688,541	\$ (217,074)	(1.55)%
Total Deferred				,	` ,
Outflows of					
Resources	537,285	762,681	1,026,535	(225,396)	(29.55)%
Total Liabilities	5,417,883	6,372,082	7,097,260	(954,199)	(14.97)%
Total Deferred				, ,	(,
Inflows of					
Resources	929,344	768,715	292,085	160,629	20.90 %
Net Position	8,020,017	7,668,917	11,325,731	351,100	4.58 %
Total Operating		,		•	
Revenues	2,352,043	6,037,026	1,318,206	(3,684,983)	(61.04)%
Total Operating		, ,	, .	(-,,	(,, / -
Expenses	3,145,298	6,747,788	3,012,685	(3,602,490)	(53.39)%
-	•	•		, , , , , , , , , , , ,	(= 2.00)

(A Component Unit of the City of Camden, State of New Jersey)

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

Total Assets

Total assets decreased by \$217,074 or 1.6% compared to 2017.

Total Liabilities

Total liabilities decreased by \$954,199 or 14.97% compared to 2017. This change was primarily
due to the decrease in net pension liability.

Total Net Position

Total net position increased by \$351,100 in 2018 or 4.58%, primarily due to a loss on sale of land.

Total Operating Revenue

- The following two major categories affected total operating revenue:
 - Grant Revenue decreased by \$3,400,568, or 405%, due to a decrease in activities of the Hazardous Discharge Site Remediation Funds grant managed by the Agency.
 - Project Management Fees decreased by \$279,747, or 739%, due to a decrease in activities of the projects managed by the Agency.

Total Operating Expense

Total operating expense decreased by \$3,602,490, or 53.39%, compared to 2017. This change
was primarily due to an decrease of \$3,347,509 or 62.77% in relocation and acquisition expenses
for grant funded projects since the cost of acquiring land is capitalized upon purchase of the
property.

Capital Assets

The Agency's capital assets primarily consist of land inventory contributed to the Agency by the City or acquired by the Agency.

Debt

Intergovernmental loans payable in the amount of \$114,260, for the years ended December 31, 2018 and 2017, respectively, is the result of debt due to the County in the amount of \$114,260. The Agency intends to renegotiate the debt in the upcoming fiscal year.

(A Component Unit of the City of Camden, State of New Jersey)

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

New Business and Goals

Comprehensive Economic Development Strategy (CEDS) - CEDS implementation will continue in 2019 with commercial and light industrial redevelopment on Admiral Wilson Boulevard, light industrial redevelopment areas, and new and rehabilitated market-rate and affordable mixed income housing.

1800 Davis Street - Transit-Oriented Development, Mixed-Use Residential and Offices project. Priority goals for this Project will include leveraging development opportunities and increasing density adjacent to the PATCO Hi-Speed Line at the Ferry Avenue Station. This Project involves the demolition of a vacant dilapidated four-story building and the new construction of a four-story, 76,000 square-foot building for proposed uses that include retail, daycare, and parking on the first level and residential on the second, third and fourth levels. In 2018, the redeveloper, unsuccessful in securing State tax credits for the project, seeks to re-apply in 2019. The Agency is working with the redeveloper to strengthen the competitiveness of the application, and if successful, project financing will be closed in 2019 for a construction start in 2019.

Admiral Wilson Regional Retail Development- The CRA is working with Camden Renaissance Associates LLC, the City and the Delaware River Port Authority to assemble a site large enough to develop at least 150,000 square-foot of new light industrial and commercial space on the north side of Admiral Wilson Boulevard in order to create new manufacturing and high-tech jobs.

Cooper Grant Phase II - The CRA, having completed the \$1.1MM remediation of the ABC Barrel site in 2017, will issue a Request for Proposals in 2019 for development of mixed-income residential options for these Agency owned properties.

Cooper /Lanning: Requests for Proposals will be issued in 2019 and the CRA, City, and community leaders will continue a process for the selection of redeveloper(s) for discrete infill and new construction redevelopment projects for housing (rental/homeownership) and commercial ventures.

Cooper Plaza Historic Preservation Homes Project - The preservation of 64 existing residential units located within 32 buildings along Washington Street and Haddon Avenue in Cooper Plaza's historic district. The redeveloper plans for the substantial rehabilitation of all of the units. No displacement of current tenants will occur as the property is redeveloped. In 2018, the redeveloper closed on the project's financing and began construction at the site, which will be completed in fall 2019.

Environmental Assessment and Remediation of Parks and Open Space - The City has requested that the CRA conduct Preliminary Environmental Investigation of various parks and open space where the City proposes to undertake capital improvements. The various parks and open space which involves remediation activities, includes RCA Pier Park located in the Downtown Waterfront area, North Camden Waterfront Park in the North Camden neighborhood, and Camden Labs in the Whitman Park neighborhood.

Former Camden Public Library Redevelopment - Rehabilitation of the historic former Camden Public Library to include 20,000-square-feet of state-of-the art urban office space, 5,000-square-feet of retail and the Library Café. During 2017, the CRA acquired title to the Library building from the City and began negotiations for the acquisition of the remainder of the project site.

(A Component Unit of the City of Camden, State of New Jersey)

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

New Business and Goals (Continued)

KIPP Cooper Norcross Academy at Lanning Square – A state-of-the art, \$41 million dollar, 110,000 square foot elementary school, was completed and opened in Fall 2015. CRA will assemble area sites for the school's planned expansion for open space and recreational uses. KIPP educates 1,100 students from Pre-K through 8th grade in this facility, which has such amenities as science labs, computer rooms, arts and music rooms. The KIPP School, unlike charter schools, is part of the city's school district, but is a renaissance school, providing guaranteed enrollment to children living in the Cooper/Lanning neighborhoods.

Knox Meadows Phase II - The Knox Meadows Phase II project, located at 4th & Erie in North Camden, calls for the creation of multi-family housing on a site in the North Camden Brownfield Development Area (BDA). The CRA secured an EPA Brownfield Cleanup Grant for the Site and began site investigations and remediation in late 2018.

Mt. Ephraim CHOICE Centerville Homeownership Project - (Centerville, Liberty Park, and Whitman Park neighborhoods) Mt. Ephraim Transformation Plan: The Housing Authority of the City of Camden (HACC) was awarded a US HUD CHOICE Planning Grant in the amount of \$300,000 to assist in developing a plan for a \$30 million HUD Implementation Grant. The Agency is a member of the CHOICE Leadership Team that developed the plan, which includes development components for 3 neighborhoods: Centerville, Liberty Park and Whitman Park. At the end of the year, the City and HACC, as co-applicants, were awarded \$13.2 million for the 2016 Choice Implementation Grant round. The Agency and the Michaels Development Company (MDC), as partners, are designated as the Housing Development Entity under the CHOICE grant. MDC is completing the demolition and build-out of Branch Village public housing development in the Centerville neighborhood, consisting of 240 rental units over the course of 2017 – 2019. In 2018, the Agency worked with MDC on conceptual architectural designs and assembly of area publicly-owned sites for building and marketing 30 units or more of for sale housing to buttress the CHOICE Centerville redevelopment effort.

Mt. Ephraim Choice Neighborhood Area Wide Planning Initiative- In 2015, the CRA was awarded a grant of \$200,000 from the US Environmental Protection Agency to develop a community-based plan for the reuse of brownfield site located in the Mt. Ephraim Choice Neighborhood. The plan, completed in 2017, focused on the reuse of the Camden Labs "catalyst site", which is located adjacent to the existing Whitman Park. Camden Labs has long been a blighting influence in the Whitman Park Neighborhood and a significant impediment to the neighborhood's redevelopment. The CRA, having received a Site Specific Assessment grant from USEPA, will conduct environmental investigations, demolish the Camden Labs building, and further investigate the site. This brownfield site will be remediated and redeveloped as an expanded recreational area for the adjacent Whitman Park.

Preparation of New Industrial-Commercial Sites - The CRA will assist the City with the acquisition of properties that have potential for new industrial and commercial development. The CRA will conduct environmental assessment, market the sites, and evaluate development proposals. Currently, the CRA is working with the City to redevelop an approximately 4.5-acre abandoned industrial property adjacent to I-676 for industrial or municipal use. The project includes demolition of buildings, investigation, and remediation of the site and construction of a minimum of 32,000-square-feet of new buildings along with parking, storage, and site improvements. In addition, the CRA is working with the City to redevelop a 2-acre industrial site to bring transformational new lite industrial or manufacturing activities to a blighted mixed use neighborhood.

(A Component Unit of the City of Camden, State of New Jersey)

MANAGEMENT'S DISCUSSION AND ANALYSIS (UNAUDITED)

New Business and Goals (Continued)

Radio Lofts (Downtown District) - This former RCA Victor plant building is currently scaled for a 100-unit fair market residential condo development. In 2012, the Agency learned that an additional \$2.5 million for environmental remediation is required prior to any construction. With benefit of a US EPA grant and additional NJ HDSRF grants, the Agency is moving the work forward in closing the funding gap to complete the remediation required in the Redevelopment Agreement.

Rowan University/Rutgers University-Camden Joint Board of Governor's Health Sciences Complex – Rowan/Rutgers Joint Board embarked on a Phase 2 acquisition strategy in the Cooper/Lanning Square neighborhood, acquiring and relocating businesses along the Broadway corridor and properties located within those blocks directly adjacent to the site for the health sciences complex. The Agency, as a partner in 2019, will continue the assembly of sites and sale to Rowan/Rutgers Joint Board so as to further expand institutional uses related to the health sciences complex and redevelopment of the Broadway business corridor.

Human Resources: The Agency has two certified bargaining units: United Food and Commercial Workers Local 1360 represents supervisory and non-supervisory positions. Negotiations have commenced on the terms of the bargaining agreement for the period beginning January 1, 2018. The Agency will work with these units to assure a strong professional environment.

Contacting the Agency

If you have any questions about this report or need additional information, you may contact The Executive Director at City of Camden Redevelopment Agency, City Hall Suite 1300, P.O. Box 95120, Camden, NJ 08102 or 856.757.7600.

BASIC FINANCIAL STATEMENTS

(A Component Unit of the City of Camden, State of New Jersey)

STATEMENTS OF NET POSITION

		Decen	nbe	r 31,
		2018	_	2017
ASSETS				
Current assets				
Cash and cash equivalents	\$	2,814,879	\$	3,061,767
Rent receivable, net of allowance for uncollectible amounts of		07.000		07.000
\$24,750 for 2018 and 2017 Accounts receivable, net of allowance for uncollectible amounts of		27,600		27,600
\$21,317 for 2018 and 2017		10,243		10 242
Grants receivable		359,951		10,243 897,976
Notes receivable		120,000		120,000
Total current assets	_	3,332,673	_	4,117,586
Total danon dood.		0,002,070		4,117,000
Noncurrent assets				
Notes receivable		120,000		240,000
Capital assets	_	10,377,286		9,689,447
Total noncurrent assets	_	10,497,286		9,929,447
Total assets	<u>\$</u>	13,829,959	\$	14,047,033
DEFERRED OUTFLOWS OF RESOURCES				
Pension	\$_	537,285	\$	<u>762,681</u>
Total deferred outflows of resources	<u>\$</u>	537,285	\$	762,681
Total assets and deferred outflows of resources	<u>\$</u>	<u>14,367,244</u>	<u>\$</u>	14,809,714
LIABILITIES				
Current liabilities				
Accounts payable and accrued expenses	\$	1,020,288	\$	1,472,792
Accrued interest payable	•	202,135	•	194,023
Unearned revenue		1,753,580		1,865,700
Intergovernmental loans payable	_	114,260		114,260
Total current liabilities	_	3,090,263		3,646,775
Noncurrent liability				
Net pension liability		<u>2,327,620</u>	_	<u>2,725,307</u>
Total noncurrent liability	_	2,327,620	_	2,725,307
Total liabilities	\$	<u>5,417,883</u>	<u>\$</u>	6,372,082
DEFERRED INFLOWS OF RESOURCES				
Pension	\$	929,344	\$	768,715
Total deferred inflows of resources	\$	929,344	\$	768,715
	<u> </u>	5-31011	<u> </u>	
Net Position				
Invested in capital assets, net of related debt	\$	10,263,026	\$	9,575,187
Unrestricted		(2,243,009)		(1,906,270)
Total net position	\$	8,020,017	\$	7,668,917
Total liabilities, deferred inflows of resources, and net position	\$	14,367,244	\$	14,809,714

(A Component Unit of the City of Camden, State of New Jersey)

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

	<u>Y</u>	ears Ended	De	cember 31,
		2018		2017
Operating revenues				
Grants	\$	1,985,390	\$	5,385,958
Project management and administrative fees		304,941		584,688
Rental income		14,042		18,710
In-kind revenue		47,670		47,670
Total operating revenues	_	2,352,043		6,037,026
Operating expenses				
Relocation and acquisition expenses		1,984,840		5,332,349
Salaries and benefits		821,699		988,549
Professional fees		13,373		104,992
Insurance expense		190,462		
Payroll taxes and service fees		58,213		196,204
Other operating expenses		•		63,290
In-kind rent		11,659		7,814
		47,670		47,670
Office supplies		16,554		10,426
Marketing		828		(3,640)
Travel	_			134
Total operating expenses		3,145,298	_	6,747,788
Operating loss	_	(793,255)		(710,762)
Nonoperating revenues (expenses)				
Interest revenue		18,316		24,253
Interest expense		(8,112)		(8,112)
Net nonoperating revenues (expenses)		10,204	_	16,141
(expense)	_	101201	_	10,111
Change in net position before capital contributions and gain/(loss)				
on acquisition and sale of land		(783,051)		(694,621)
·		(,,		(,,
Capital contributions		798,830		1,335,785
Gain on sale of land		335,321		_
Loss on sale of land		<u> </u>		<u>(4,297,977)</u>
Changes in net position		351,100	ı	(3,656,813)
Net position, beginning of year		7,668,917	1	1,325,731
Net position, end of year	\$	8,020,017	\$	7,668,917

CITY OF CAMDEN REDEVELOPMENT AGENCY (A Component Unit of the City of Camden, State of New Jersey)

STATEMENTS OF CASH FLOWS

	Years Ended	December 31,
	2018	2017
Cash flows from operating activities		
Cash received from grants income	\$ 2,411,296	\$ 4,170,996
Cash received from rental income	14,042	18,710
Other operating cash receipts	304,941	584,688
Payments made to employees for services	(821,699)	
Payments made to suppliers for goods and services	(2,728,433)	
Net cash from operating activities	(819,853)	
Cash flows from capital and related financing activities		
Proceeds from land sales and redevelopment fees	442,761	702,560
Net cash from capital and related financing activities	442,761	702,560
Cash flows from investing activities		
Principal payments on note receivable	120,000	120,000
Interest income	18,316	24,253
Interest expense	(8,112)	
Net cash from investing activities	130,204	<u>136,141</u>
Net change in cash and cash equivalents	(246,888)	, , ,
Cash and cash equivalents, beginning of year	3,061,767	<u>3,484,160</u>
Cash and cash equivalents, end of year	<u>\$ 2,814,879</u>	<u>\$ 3,061,767</u>
Reconciliation of operating loss to net cash from operating activities	.	
Operating loss	\$ (793,255)	\$ (710,762)
Adjustments to reconcile operating loss to net cash from operating		
activities		
(Decrease) increase in cash from	#00 00F	(407 000)
Grants receivable	538,025	(497,093)
Accounts payable and accrued expenses	(452,504)	664,630
Unearned revenue	(112,120)	<u>(717,869)</u>
Total adjustments	(26,598)	(550,332)
Net cash from operating activities	<u>\$ (819,853)</u>	<u>\$ (1,261,094)</u>

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Financial Reporting Entity

City of Camden Redevelopment Agency (the "Agency"), was organized on August 27, 1987, after Council of the City of Camden, New Jersey (the "City") adopted an ordinance establishing the Agency and delegating its redevelopment functions. The Agency was created to acquire, plan, reconstruct and redevelop certain areas within the City to promote public health, safety and welfare, stimulate growth and preserve existing values of land.

The Agency's board is made up of seven commissioners, appointed by the City Council. Executive and administrative responsibility rests with the Executive Director, who is appointed by the board.

Component Unit

The Agency adopted Governmental Accounting Standards Board ("GASB") Statement No. 39, Determining Whether Certain Organizations Are Component Units. This standard supersedes GASB Statement No. 14, The Financial Reporting Entity, for determining whether the Agency is a component unit of the City. In accordance with GASB Statement No. 39, the Agency is considered a component unit of the City.

Basis of Accounting, Measurement Focus and Basis of Presentation

The Agency follows a proprietary fund type basis of accounting. Thus, the accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America.

Enterprise funds are used to account for activities that are operating in a manner similar to private business enterprises. Enterprise funds are accounted for using the economic resources measurement focus and the accrual basis of accounting. Under this basis, revenues are recognized when earned and expenses are recognized when they are incurred.

In its accounting and financial reporting, the Agency follows the pronouncements of the GASB and other entities that promulgate accounting principles. GASB Statement 76, The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments, establishes the order of priority of pronouncements and other sources of accounting and financial reporting guidance that a governmental entity should apply. Per the Statement, the sources of authoritative generally accepted accounting principles ("GAAP") are categorized in descending order of authority as follows: GASB Statements and Interpretations, GASB Technical Bulletins. GASB Implementation Guides, and literature of the American Institute of Certified Public Accountants ("AICPA") cleared by the GASB. Authoritative GAAP is incorporated periodically into the Codification of Governmental Accounting and Financial Reporting Standards (Codification), and when presented in the Codification, it retains its authoritative status. If the accounting treatment for a transaction or other event is not specified within a source of authoritative GAAP described above, a governmental entity should first consider accounting principles for similar transactions or other events within a source of authoritative GAAP described above and then may consider nonauthoritative accounting literature from other sources. These include GASB Concepts Statements; pronouncements and other literature of the Financial Accounting Standards Board ("FASB"), Federal Accounting Standards Advisory Board, International Public Sector Accounting Standards Board, and International Accounting Standards Board, and AICPA literature not cleared by the GASB; practices that are widely recognized and prevalent in state and local government; literature of other professional associations or regulatory agencies; and accounting textbooks, handbooks and articles.

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Budgets and Budgetary Accounting

The Agency must adopt an annual budget in accordance with N.J.A.C. 5:31-2, which requires the governing body to introduce the Agency's annual budget at least 60 days prior to the end of the current fiscal year and to adopt it no later than the beginning of the Agency's fiscal year. The budget is adopted on the accrual basis of accounting. The Agency's board may amend the budget at any point during the year.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that may affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include petty cash, escrow deposits and cash on deposit with public depositories.

New Jersey municipal units are required by N.J.S.A. 40A:5-14 to deposit public funds in a bank or trust company having its place of business in the State of New Jersey and organized under the laws of the United States or of the State of New Jersey, or in the State of New Jersey Cash Management Fund. N.J.S.A. 40A:5-15.1 provides a list of investments, which may be purchased by New Jersey municipal units.

Allowance for Uncollectible Amounts

The allowance for uncollectible amounts is management's estimate of potential losses based on historical experience and current economic conditions. The allowance is increased by the bad debt provision charged to expense. Amounts determined to be uncollectible are charged against the allowance and subsequent recoveries, if any, are recorded against allowances.

Capital Assets

Capital assets include land inventory held by the Agency, which consists of land and properties contributed (capital contributions) by the City of Camden, and properties purchased using loan and grant funds. These properties are subsequently developed with the assistance of the Agency, donated to the City of Camden, and sold to public and private developers. The City of Camden's tax assessor office determines the value of contributed properties based on the tax-assessed value. The value is not a representation of current market value, but the assessed valuation at the time the City forecloses on the property. The State of New Jersey's Division of Taxation ("Taxation") develops a market value ratio, which is adopted by the City of Camden and applied to the assessed values of donated properties in order to convert the properties to fair market value in the year contributed. Purchased properties are valued at the lower of cost or fair market value upon acquisition. Occasionally, the Agency pays a premium to purchase certain properties in order to assemble a contiguous section of land for redevelopment projects. When a premium is paid for the property, the Agency records the difference between the fair market value of the land and the purchase price as a loss on acquisition in the statement of revenues, expenses and changes in net position. The recorded value of properties owned are periodically considered for impairment. Properties are written down to market value when it is determined that impairment of value has occurred.

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Position

The Agency is required to report net position in the following components:

<u>Invested in Capital Assets, Net of Related Debt</u> - This component of net position consists of unrestricted and restricted capital assets, net of accumulated depreciation and reduced by the outstanding balance of loans and accumulated interest attributed to the acquisition of those assets.

<u>Unrestricted</u> - Unrestricted net position represents amounts for which the use is not externally restricted.

Operating and Non-operating Revenues and Expenses

The Agency defines revenue and expense transactions that support the principal ongoing operations of the Agency as operating including grant revenue, project management and administrative fees, rental income and acquisition/sale of land. Non-operating revenues and expenses include transactions derived from other than exchange and exchange-like transactions, such as interest expense.

Grant Revenue

The Agency recognizes grant revenue when earned on an accrual basis; that is, activities prerequisite to obtaining benefit have been completed, such as, complying with the terms and conditions of the grant agreement.

Income Taxes

As a governmental entity, the Agency's income is exempt from taxes in accordance with Internal Revenue Code Section 115.

Compensated Absences

Full-time employees are entitled to fifteen paid sick leave days each year. Unused sick leave may be accumulated and carried forward from year-to-year. Vacation days may be accumulated for up to two years, after which time any unused accumulated vacation time will be cancelled. At least five vacation days must be taken during each year. In the event of separation from employment, the payment of accumulated vacation leave will be disbursed to the employee. The Agency accrues sick and vacation time in accordance with the policy.

Deferred Outflows and Inflows of Resources

The Statements of Net Position report separate sections for deferred outflows of resources and deferred inflows of resources. Deferred outflows of resources represent a reduction of net position that applies to a future period(s) and will be recognized as an outflow of resources (expense) at that time. Deferred inflows of resources represent an acquisition of net position that applies to a future period(s) and will be recognized as an inflow of resources (revenue) at that time. The Agency is required to report the following as deferred outflows of resources and deferred inflows of resources:

Pension Plan - The difference between expected (actuarial) and actual experience, changes in actuarial assumptions, net difference between projected (actuarial) and actual earnings on pension plan investments, changes in the Agency's proportion of expenses and liabilities to the pension as a whole, differences between the Agency's pension contribution and its proportionate share of contributions, and the Agency's pension contributions subsequent to the pension valuation measurement date.

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

B. CASH AND CASH EQUIVALENTS

New Jersey statutes permit the deposit of public funds into institutions located in New Jersey that are insured by the Federal Deposit Insurance Corporation ("FDIC") or by any other agencies of the United States that insure deposits.

New Jersey statutes require public depositories to maintain collateral for deposits of public funds that exceed insurance limits as follows:

- (a) The market value of the collateral must equal 5% of the average daily balance of public funds; or,
- (b) If the public funds deposited exceed 75% of the capital funds of the depository, the depository must provide collateral having a market value equal to 100% of the amount exceeding 75%.

All collateral must be deposited with the Federal Reserve Bank, the Federal Home Loan Bank Board, or a banking institution that is a member of the Federal Reserve System and has capital funds of not less than \$25,000,000.

Custodial Credit Risk-Deposits

Custodial credit risk is the risk that in the event of a bank failure, the Agency's deposits may not be returned to it. Deposits were made with contracted depository banks in interest-bearing accounts that were insured under the Governmental Unit Deposit Protection Act of the State of New Jersey ("GUDPA"). All such deposits are held in the Agency's name. Deposits in excess of amounts insured by the FDIC are covered by a collateral pool maintained by the banks under GUDPA requirements. The Agency's deposits are summarized as follows:

	December 31,								
	2(018	20	17					
	Book	Bank	Book	Bank					
	<u>Balance</u>	<u>Balance</u>	<u>Balance</u>	Balance					
Cash and cash equivalents	<u>\$ 2,814,879</u>	<u>\$ 2,821,798</u>	<u>\$ 3,061,767</u>	<u>\$3,198,982</u>					

C. ACCOUNTS RECEIVABLE

Accounts receivable consist of the following:

	December 31,			<i>)</i> [,
		2018		2017
Urban Enterprise Zone Authority	\$	31,560	\$	31,560
Less: allowance for uncollectible amounts		21,317		21,317
Total accounts receivable, net	<u>\$</u>	10,243	\$	10,243

December 31

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

D. NOTES RECEIVABLE

Notes receivable consist of the following:

		Decem	ber	31,
		2018		2017
City of Camden Parking Authority Mortgage note receivable in five annual installments of \$120,000 commencing August 27, 2016. Interest accrues on the unpaid principal balance at a				
rate of 5% per annum beginning August 19, 2016.	\$	240,000	\$	360,000
Total notes receivable	<u>\$</u>	240,000	<u>\$</u>	360,000

E. CAPITAL ASSETS

Capital asset activity for the years ended December 31, 2018 and 2017, was as follows:

		20)18	
	Beginning <u>Balance</u>	Increase	<u>Decrease</u>	Ending <u>Balance</u>
Non-depreciable assets Land inventory	\$ 9,689,447	\$ 798,830	\$ (110,991)	\$10,377,286
Total non-depreciable assets	9,689,447	798,830	(110,991)	10,377,286
Capital assets, net	<u>\$ 9,689,447</u>	<u>\$ 798,830</u>	<u>\$ (110,991)</u>	<u>\$10,377,286</u>
		2	017	
	Beginning <u>Balance</u>	Increase	Decrease	Ending <u>Balance</u>
Non-depreciable assets Land inventory Total non-depreciable assets Capital assets, net	\$ 13,285,655 13,285,655	\$ 1,335,785 1,335,785	\$ (4,931,993) (4,931,993)	

The market value ratio developed by Taxation and adopted by the Agency was .9535 and 1.0063 for 2018 and 2017, respectively. This rate was applied to contributed land in the year donated in order to convert from the tax-assessed value to fair market value. During 2011, the City of Camden performed a reassessment of all properties within the City of Camden, including those owned by the Agency. Based on the results of the reassessment and lack of factors indicating a subsequent decline in value, there was no impairment of the recorded value of the land owned by the Agency that would require a loss on impairment to be recognized.

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

F. INTERGOVERNMENTAL LOANS PAYABLE

The Agency also has a loan from the County of Camden. This agreement, made in December 1993, for \$114,260 at an annual interest rate of 7.1%, was for a study to be undertaken to examine the engineering, architectural and financial potential for the re-use or disposition of the General Electric Company facilities. The balance on the note was \$114,260 as of December 31, 2018 and 2017. Repayments of the entire principal and accumulated interest on this loan are due on demand.

G. PENSION AND RETIREMENT PLANS

Simplified Employee Pension Plan

The Agency's permanent full-time employees participate in the following defined benefit pension plans: the Public Employees' Retirement System ("PERS"), which is administered by the State of New Jersey, Division of Pensions and Benefits (the "Division"). The plan has a board of trustees that is primarily responsible for its administration. The Division issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to:

State of New Jersey
Division of Pensions and Benefits
P.O. Box 295
Trenton, New Jersey 08625-0295

Plan Description

PERS is a cost-sharing multiple-employer defined benefit pension plan which was established as of January 1, 1955, under the provisions established by N.J.S.A. 43:15A to provide coverage to all full-time employees of the State of New Jersey or any municipality, county, school district, or public agency within the State, provided the employee is not a member of another State administered retirement system. Membership is mandatory. For additional information about PERS, please refer to the Division's Comprehensive Annual Financial Report (CAFR) which can be found at www.state.nj.us/treasury/pensions/annrprts.shtml.

Benefits Provided

The vesting and benefit provisions are set by N.J.S.A. 43:15A. PERS provides retirement, death and disability benefits. All benefits are vested after ten years of service, except for medical benefits, which are vested after 25 years of service or under the disability provisions of PERS.

<u>Tier</u> <u>Definition</u>

- 1 Members who were enrolled prior to July 1, 2007
- 2 Members who were eligible to enroll on or after July 1, 2007, and prior to November 2, 2008
- 3 Members who were eligible to enroll on or after November 2, 2008, and prior to May 22, 2010
- 4 Members who were eligible to enroll on or after May 22, 2010, and prior to June 28, 2011
- 5 Members who were eligible to enroll on or after June 28, 2011

Service retirement benefits of 1/55th of final average salary for each year of service credit is available to Tiers 1 and 2 members upon reaching age 60, and to Tier 3 members upon reaching age 62. Service retirement benefits of 1/60th of final average salary for each year of service credit is available to Tier 4 members upon reaching age 62, and Tier 5 members upon reaching age 65. Early retirement benefits are available to Tiers 1 and 2 members before reaching age 60, Tiers 3

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

G. PENSION AND RETIREMENT PLANS (CONTINUED)

Benefits Provided (Continued)

and 4 before age 62 with 25 or more years of service credit, and Tier 5 with 30 or more years of service credit before age 65. Benefits are reduced by a fraction of a percent for each month that a member retires prior to the age at which a member can receive full early retirement benefits in accordance with their respective tier. Tier 1 members can receive an unreduced benefit from age 55 to age 60 if they have at least 25 years of service. Deferred retirement is available to members who have at least 10 years of service credit and have not reached the service retirement age for the respective tier.

Contributions

The contribution policy for PERS is set by N.J.S.A. 43:15A and requires contributions by active members and contributing employers. The local employers' contribution amounts are based on an actuarially determined rate, which includes the normal cost and unfunded accrued liability. Chapter 19, P.L. 2009 provided an option for local employers of PERS to contribute 50% of the normal and accrued liability contribution amounts certified for payments due in state fiscal year 2009. Such employers will be credited with the full payment and any such amounts will not be included in their unfunded liability. The actuaries will determine the unfunded liability of those retirement systems, by employer, for the reduced normal and accrued liability contributions provided under this law.

Agency employees are required to contribute a percentage of their salary toward their pension benefits. P.L. 2011, c78, effective June 28, 2011, increased the active member contribution rate from 5.5% of annual compensation to 6.5% plus an additional 1% phased-in over 7 years. The payment of automatic cost-of-living adjustment ("COLA") additional increases to current and future retirees and beneficiaries was suspended. COLA increases may be reactivated at a future date as permitted by this law. The percentage of employees' contribution rate as a percentage of covered payroll for 2018 and 2017 was 7.50% and 7.34%, respectively. The payroll subject to pension for the Agency's employees was \$695,482 and \$797,095 for the years ended December 31, 2018 and 2017, respectively.

The Agency is required by statute to contribute to the employees' pension benefits based on an annual actuarial calculation. The valuation is a determination of the financial condition of the retirement system. The Agency's required annual contributions were \$117,587 and \$108,457 for the years ended December 31, 2018 and 2017, respectively.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At December 31, 2018 and 2017, the Agency had a liability of \$2,327,620 and \$2,725,307, respectively, for its proportionate share of the net pension liability in PERS. The net pension liability was measured as of June 30, 2018 and 2017, respectively, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. For purposes of measuring the net pension liability, the plan's fiduciary net position has been determined on the same basis as they are reported for PERS. Benefit payments are recognized when due and payable in accordance with the benefit terms and investments are measured at their fair value. The Agency's proportion of the net pension liability was based on a projection of

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

G. PENSION AND RETIREMENT PLANS (CONTINUED)

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (Continued)

the Agency's long-term share of contributions to the pension plan relative to the projected contributions of all participating members of the plan, actuarial determined. At June 30, 2018 and 2017, the Agency's proportion was .0118216275% and .0117074478%, respectively, which was an increase of .00011% from its proportion measured as of June 30, 2017, and an increase of 0.00020% from its proportion measured as of June 30, 2016, respectively. The employer allocation percentages are based on the ratio of the contributions of an individual employer to the total contributions to PERS during the measurement period. At December 31, 2018 and 2017, respectively, the Agency reported deferred outflows and deferred inflows of resources related to pensions from the following sources:

The Agency is billed annually for its normal contribution plus any accrued liability. Contributions to PERS from the Authority were \$118,133 and \$109,312 for the years ended December 31, 2018 and 2017, respectively.

	PERS							
		Decembe	r 31	, 2018		Decembe	r 31	, 2017
	I	Deferred		Deferred		Deferred	ſ	Deferred
	0	utflows of	1	nflows of	0	utflows of	I	nflows of
	R	esources	<u></u> F	Resources	_R	Resources	_R	esources
Differences between expected and								
actual experience	\$	44,388	\$	12,002	\$	64,172	\$	-
Changes in assumptions		383,553		744,249		549,055		547,042
Net difference between projected and actual investment earnings on								
pension plan investments		-		21,833		18,557		221,673
Changes in proportion and differences between Agency contributions and								
proportionate share of contributions		109,344		151,260		130,897		
	<u>\$</u>	537,285	\$	929,344	\$	762,681	<u>\$</u>	768,715

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ending December 31,	
2019	\$ 153,364
2020	(81,439)
2021	(222,956)
2022	(176,786)
2023	 (64,242)
	\$ (392,059)

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

G. PENSION AND RETIREMENT PLANS (CONTINUED)

Actuarial Assumptions

The total pension liability in the June 30, 2018 and 2017, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.25%
Salary increases: Through 2026 (based on age)	1.65-4.15%
Salary increases: Thereafter (based on age)	2.65-5.15%
Investment rate of return	7.00%

For PERS, pre-retirement mortality rates were based on the RP-2000 Employee Pre-retirement Mortality Table for male and female active participants. For local employees, mortality tables are set back two years for males and seven years for females. In addition, the tables provide for future improvements in mortality from the base year of 2013 using a generational approach based on the plan actuary's modified 2014 projection scale. Post-retirement mortality rates were based on the RP-2000 Combined Healthy Male and Female Mortality Tables (set back one year for males and females) for service retirements and beneficiaries of former members. In addition, the tables for service retirements and beneficiaries of former members provide for future improvements in mortality from 2012 to 2013 using a Projection Scale AA and using a generational approach based on the plan actuary's 2014 projection scale thereafter. Disability retirement rates used to value disabled retirees were based on the RP-2000 Disabled Mortality Table (set back three years for males and set forward one year for females).

The actuarial assumptions used in the July 1, 2017, valuation were based on the results of an actuarial experience study for the period July 1, 2011 to June 30, 2014. It is likely that future experience will not exactly conform to these assumptions. To the extent that actual experience deviates from these assumptions, the emerging liabilities may be higher or lower than anticipated. The more the experience deviates, the larger the impact on future financial statements.

In accordance with State statute, the long-term expected rate of return on plan investments (7.00% at June 30, 2018 and 2017), is determined by the State Treasurer, after consultation with the Directors of the Division of Investments and Division of Pension and Benefits, the board of trustees, and the actuaries. The long-term expected rate of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These rates are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return of each major asset class included in PERS's target asset allocation as of June 30, 2018 and 2017, are summarized in the following table:

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

G. PENSION AND RETIREMENT PLANS (CONTINUED)

	2018 and 2017				
		Long-Term Expected Real			
	Target	Rate of			
Asset Class	<u>Allocation</u> _	Return			
Risk mitigation strategies	5.00%	5.51%			
Cash equivalents	5.50%	1.00%			
U.S. Treasuries	3.00%	1.87%			
Investment grade credit	10.00%	3.78%			
High yield	2.50%	6.82%			
Global diversified credit	5.00%	7.10%			
Credit oriented hedge funds	1.00%	6.60%			
Debt related private equity	2.00%	10.63%			
Debt related real estate	1.00%	6.61%			
Private real estate	2.50%	11.83%			
Equity related real estate	6.25%	9.23%			
U.S. Equity	30.00%	8.19%			
Non-U.S. developed markets equity	11.50%	9.00%			
Emerging markets equity	6.50%	11.64%			
Buyouts/venture capital	8.25%	13.08%			

The discount rate used to measure the total pension liability was 5.66% and 5.00% as of June 30, 2018 and 2017, respectively. The single blended discount rate was based on the long-term expected rate of return on pension plan investments of 7.00% and 7.00%, and a municipal bond rate of 3.87% and 3.58% as of June 30, 2018 and 2017, respectively, based on the Bond Buyer Go 20-Bond Municipal Bond Index, which includes tax-exempt general obligation municipal bonds with an average rating of AA/Aa or higher.

The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current member contribution rates and that contributions from employers will be made based on the contribution rate in the most recent fiscal year: The State employer contributed 50% of the actuarially determined contributions and the local employers contributed 100% of their actuarially determined contributions. Based on those assumptions, the plan's fiduciary net position was projected to be available to make projected future benefit payments of current plan members through June 30, 2046. Therefore, the long-term expected rate of return on plan investments was applied to projected benefit payments through June 30, 2046, and the municipal bond rate was applied to projected benefit payments after that date in determining the total pension liability.

Sensitivity of the Collective Net Pension Liability to Changes in the Discount Rate

The following presents the collective net pension liability of the participating employers as of June 30, 2018 and 2017, calculated using the discount rate as disclosed above as well as what the collective net pension liability would be if it was calculated using a discount rate that is 1% point lower or 1% point higher than the current rate:

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO FINANCIAL STATEMENTS

G. PENSION AND RETIREMENT PLANS (CONTINUED)

2018	At 1% decrease (4.66%) \$ 2,926,713	At current discount rate (5.66%) \$ 2,327,620	At 1% increase (6.66%) \$ 1,825,018
	At 1% <u>decrease (4.00%)</u>	At current discount rate (5.00%)	At 1% increase (6.00%)
2017	\$ 3,380,928	\$ 2,725,307	\$ 2,179,093

H. RISK MANAGEMENT

The Agency is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees and natural disasters. The Agency maintains commercial insurance coverage for property, liability and surety bonds.

I. COMMITMENTS AND CONTINGENCIES

The Agency is a defendant in several legal proceedings. It is believed that the outcome, or exposure to the Agency, from such litigation is either inestimable or potential losses would not be material to the financial statements. Therefore, no liability has been recognized in the financial statements.

J. RELATED-PARTY TRANSACTIONS

The City of Camden provides employees and office space to the Agency at no charge. The value of these contributed services and rent is estimated at \$47,670 for 2018 and 2017. The cost of liability insurance is also contributed by the City of Camden. However, this cost cannot be reasonably estimated; consequently, no amount has been reported in the financial statements.

REQUIRED SUPPLEMENTARY INFORMATION

(A Component Unit of the City of Camden, State of New Jersey)

SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY AND CONTRIBUTIONS - PERS

Year Ended December 31, 2018

		0040	r LIX	S - Last 10 Fis	ai i e			0045		0011
A		2018	2017		2016 0.0114979336%		2015 0.0127354833%		2014 0.0117134509%	
Agency's proportion of the net pension liability Agency's proportionate share	0.01	18216275%	0.0117074478%							
of net pension liability Agency's covered-employee	\$	2,327,620	\$	2,725,307	\$	3,405,358	\$	2,858,861	\$	2,193,078
payroll Agency's proportionate share of net pension liability as a		695,482		797,095		819,734		793,637		874,117
percentage of payroll		334.68 %		341.90 %		360.22 %		360.22 %		250.89 %
Total pension liability		5,016,103		5,251,067		5,688,568		5,490,213		4,576,618
Plan fiduciary net position Plan fiduciary net position as a percentage of total pension		2,688,483		2,525,761		2,283,210		2,631,353		2,383,539
liability		53.60 %		48.10 %		40.14 %		47.93 %		52.08 %
			PER	S - Last 10 Fis	cal Ye	ars*				
		2018		2017		2016		2015		2014
Contractually required contribution Contributions in relation to the	\$	117,587	\$	108,457	\$	102,146	\$	109,491	\$	96,564
contractually required contribution		118,134		109,312		117,816		103,692		107,422
Agency's covered employee payroll Contributions as a percentage		695,482		797,095		819,734		793,637		874,117
of covered employee payroll		16,99 %		13,71 %		14.37 %)	13.07 %		12,29 %

^{*}This schedule reports information for those years subsequent to the adoption of GASB Statement No. 68. A full ten-years' presentation will be made as appropriate information becomes available in future years.

SUPPLEMENTARY INFORMATION

CITY OF CAMDEN REDEVELOPMENT AGENCY
(A Component Unit of the City of Camden, State of New Jersey)

SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE Year Ended December 31, 2018

Cumulative <u>Disbursements</u>	\$ 288,442	4,682,247 2,838,473	331,297	937,445	313,413	9,391,317	690,676	101,662 1,797,000 220,901	2,810,239	424,856 \$ 12,626,412
Current Year Disbursements	\$	7,045 100,066	109,160	51,603	17,652	285,577	929,678	101,662 34,280 102,576	929,194	8,433 \$ 1,223,204
Grant Period	01/11/06 until completion	completion	completion	completion	completion		02/01/09 until completion	Until completion Until completion Until completion	,	completion
Program Award Amount Received	\$ 299,653	4,870,968 3,095,372	751,850	937,445	131,288	10,086,576	940,294	1,800,000 1,800,000 277,593	3,119,549	422,867 \$ 13,628,992
Grant Award Amount	\$ 445,050	5,000,000 3,095,372	1,532,950	1,561,975	700,000	12.335,347	1,358,600	1,800,000 1,800,000 1,500,000	4,850,651	500,000 \$ 17,685,998
State Account Number	P16904	P16137 P18198	P20263	P20265	P20266		P44158	P42400 P40179 P38689		P15496
State Grantor/Program Title N.J. Economic Development Authority, Economic Recovery Board:	Neighborhood & Redevelopment II	Central Waterfront Parking Campbell's Soup	Cooper Plaza	Mixed Site Acquisition	Tire & Battery N.I. Economic Development Authority	Economic Recovery Board Subtotal N.J. Economic Development Authority, Hazardous Discharge Site Remediation Funds	Camden Lab Site Specific	Harrison Landfill Harrison Landfill	N.J. Economic Development Authority, Hazardous Discharge Site Remediation Funds Subtotal	BRI - ABC Barrel State Program Totals

(A Component Unit of the City of Camden, State of New Jersey)

NOTES TO THE SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE Year Ended December 31, 2018

A. Basis of Presentation

The accompanying schedule of expenditures of state financial assistance includes the state grant activity of the Agency and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of the Single Audit Act and Subpart F of Title 2 U.S. Code of Regulations ("CFR") Part 200, *Uniform Administrative Requirements, Cost Principles Audit Requirements for Federal Awards* ("Uniform Guidance"), and State of New Jersey, Policy Circular 15-08-OMB, *Single Audit Policy for Recipients of Federal Grants, State Grants and State Aid.* Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

B. Significant Accounting Policy

The Agency recognizes grant revenue when earned on an accrual basis; that is, activities prerequisite to obtaining benefit have been completed, such as, complying with the terms and conditions of the grant agreement.

C. Indirect Cost Rate

The Agency does not have an indirect cost rate nor does it use the default rate of 10%.

D. Relationship to financial statements

Amounts reported in the accompanying schedules of expenditures of federal awards and state financial assistance agree with amounts reported in the Agency's basic financial statements. See below for the reconciliation to the basic financial statements.

Relocation and Acquisition Expenses	<u>Expenditures</u> \$ 1,984,840
Federal grant expenses	507,319
State grant expenses	1,223,204
Non-Federal or State grant expenses	<u>254,316</u>
Total expenses	<u>\$ 1,984,840</u>

(A Component Unit of the City of Camden, State of New Jersey)

SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended December 31, 2018

Section I - Summary of Auditors' Results Financial Statements					
Type of auditors' report issued: Unmodified					
Internal control over financial reporting:					
Material weakness(es) identified?			_ Yes	X	_ No
Significant deficiency(ies) identified		A	_ Yes	X	_ None reported
 Noncompliance material to financial statements noted? 			_ Yes	X	_ No
State Awards Internal control over major programs:					
Material weakness(es) identified?			_ Yes	X	_ No
Significant deficiency(ies) identified?			_ Yes	X	_ None reported
Type of auditors' report issued on compliance f	for major state	e prograi	ms: Un ı	modified	
Any audit findings disclosed that are required to in accordance with State of New Jersey Circles Letter 15-08-OMB? Identification of major programs:			_ Yes	X	_ No
State Account Number	Name of Fe	deral Pro	ogram		
P16137, P16904, P18198, P20263, P20265		nic Deve		t Authorit	y, Economic
Dollar threshold used to distinguish between ty type B programs for state awards:	pe A and	\$ 75	50,000		; mass 6.4.4.4.4.
Auditee qualified as low-risk auditee for state p	urposes?	X	_ Yes		No

(A Component Unit of the City of Camden, State of New Jersey)

SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED) Year Ended December 31, 2018

Section II - Financial Statement Findings

None reported.

Section III - State Financial Assistance Findings and Questioned Costs

None reported.

Section IV - Summary Schedule of Prior Year Audit Findings

None reported.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Commissioners of City of Camden Redevelopment Agency (A Component Unit of the City of Camden, State of New Jersey)

We have audited, in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, and the audit requirements prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey, the financial statements of the City of Camden Redevelopment Agency (a Component Unit of the City of Camden, State of New Jersey) (the "Agency") as of and for the year ended December 31, 2018, and the related notes to the financial statements, which collectively comprise the Agency's basic financial statements, and have issued our report thereon dated August 29, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Agency's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS (CONTINUED)

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Agency's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mercadien, P.C. Certified Public Accountants

August 29, 2019



INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR STATE PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON THE SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE REQUIRED BY UNIFORM GUIDANCE AND STATE OF NEW JERSEY CIRCULAR LETTER 15-08-OMB

To the Commissioners of City of Camden Redevelopment Agency (A Component Unit of the City of Camden, State of New Jersey)

Report on Compliance for Each Major State Program

We have audited the City of Camden Redevelopment Agency's (a Component Unit of the City of Camden, State of New Jersey) (the "Agency") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* and the New Jersey OMB State Grant Compliance Supplement that could have a direct and material effect on each of the Agency's major state programs for the year ended December 31, 2018. The Agency's major state programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal and state statutes, regulations, and the terms and conditions of its state awards applicable to its state programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the Agency's major federal and state programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards* ("Uniform Guidance"); and the State of New Jersey Circular Letter 15-08-OMB, *Single Audit Policy for Recipients of Federal Grants, State Grants, State Aid* ("Circular Letter 15-08-OMB"). Those standards, Uniform Guidance and Circular Letter 15-08-OMB require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major state program occurred. An audit includes examining, on a test basis, evidence about the Agency's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major state program. However, our audit does not provide a legal determination of the Agency's compliance.

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR STATE PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON THE SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE REQUIRED BY UNIFORM GUIDANCE AND STATE OF NEW JERSEY CIRCULAR LETTER 15-08-OMB (CONTINUED)

Opinion on the Each State Program

In our opinion, the Agency complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major state programs for the year ended December 31, 2018.

Report on Internal Control Over Compliance

Management of the Agency is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Agency's internal control over compliance with the types of requirements that could have a direct and material effect on each major state program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major state program and to test and report on internal control over compliance in accordance with Uniform Guidance and Circular Letter 15-08-OMB, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Uniform Guidance and Circular Letter 15-08-OMB. Accordingly, this report is not suitable for any other purpose.

Mercadien, P.C. Certified Public Accountants

August 29, 2019